

Devin Riles  
909 York Street  
Denver, CO 80206  
January 8, 2010

Nate Mullen  
CEO  
Unique Lighting Systems  
1240 Simpson Way  
Escondido, CA 92029

Dear Nate,

Denver Botanic Gardens (DBG) is dedicated to environmental stewardship and leadership. DBG commits to environmental public health policies, actions and programs that conserve energy and natural resources by participating in the City of Denver's Greenprint Denver program. As part of this program, DBG has received accreditation for our Environmental Management System (EMS), formally known as ISO 14001. This internationally recognized program was implemented to reduce our negative environmental impacts, save money and improve efficiencies. An EMS is a management tool that helps (DBG) bring its Greenprint goals and best environmental practices into its day to day operations. Installing Unique Lighting's 24 volt system helped us attain that goal. As the project manager I did not want to deal with a product that would require constant maintenance as we do not have the staff or budget to maintain a problematic system. I did extensive research and tried other lighting products to meet the Gardens high standards. However, these other products did not compare to the quality and versatility of the Unique Lighting Intelli-Hub method of wiring. The 24 volt Intelli-System allows DBG to sustain energy efficiency, reduce material cost and labor by using half the wire as a 12 volt system with smaller 14/2 gauge wire as opposed to 12/2 gauge wire which cut our cost between 35-40%. In the spring of 2010 we will add the new Unique sustainable green light XRI6 lamps that operates at 5% lower voltage and doubles the lamp life to 20,000 to 40,000 hours! ***This new 24 volt system really does save us money on energy, labor, and wire.***

We also just recently installed 28 Unique 1120 240 volt direct bury transformers that are operated via our Rain Bird central control computer which enables us to easily adjust the on/off time of each transformer for events and security by computer, radio or cell phone. These new 24 volt transformers run more efficient and can also reduce electricity use by up to 20%. We are the only institution in the U.S. operating irrigation and lighting off the same Rain Bird (Site Control) central control system.

DBG staff also wanted to learn how to install and maintain the lights. Our Sales Representative from Unique Lighting, Dennis Ferdinandsen, was more than happy to teach us to install and maintain the lights along with our selected contractor. His service and dedication to this product and to his clients, IE DBG, is always unwavering and outstanding. I highly recommend Unique Lighting Systems.

If you have any questions about what Unique Lighting Systems did for DBG, please do not hesitate to call me at (720) 865-3726.

Sincerely,

Devin Riles  
Irrigation Project/Water Manager-Denver Botanic Gardens